



EU CAP Network brokerage event 'Partnering for innovation with impact in agriculture and rural areas'

Prague, Czech Republic
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Accelerate opportunities and innovation for agri-food businesses in Europe and beyond

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*Accelerate opportunities and innovation for agri-food
businesses in Europe and beyond*

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Agenda of the presentation

- Introduction
- ClimAccelerator
- Investing for 1.5°C Initiative
- Climate SAFE
- Salesforce 2025
- Green Horizons farmers network
- Research and Innovation projects





Introduction to Climate KIC





Introduction to Climate KIC

We are Europe's leading climate innovation agency and community.

- We are here to help create **climate-resilient societies and fight the climate breakdown**, building better futures for local communities, globally.
- Working hand-in-hand with countries, regions, cities and businesses across the globe, we use **innovation** to mobilise **systems change** and bridge the gap between climate commitments and current reality.
- **A just, climate-resilient and beautiful future** is our vision and our mission is: *"to catalyse systemic change for climate action through innovation, radical collaboration and place-based approaches."*





SCALING CLIMATE VENTURES

ClimAccelerator



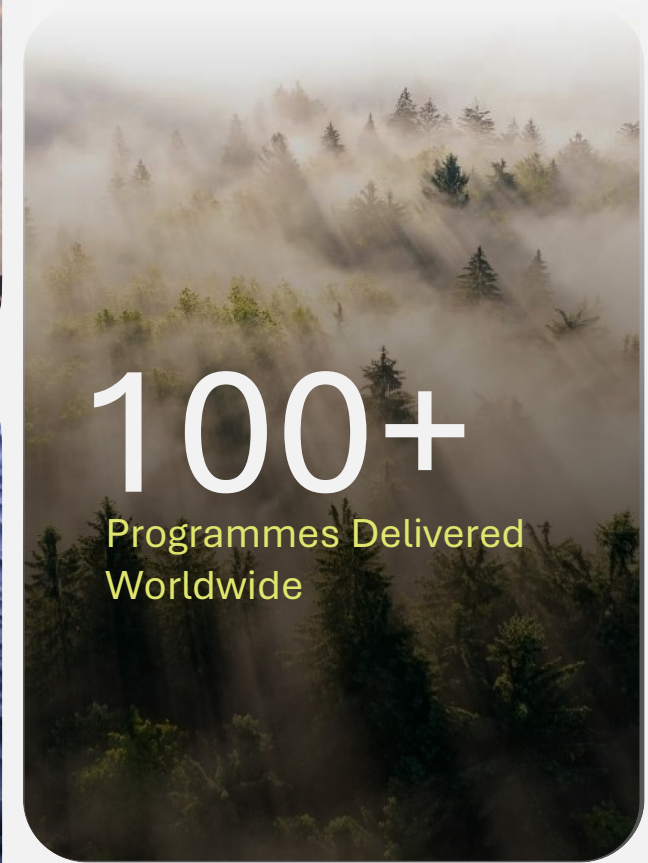


ClimAccelerator

POWERED BY:  ClimateKIC

With the support of partner organisations, we run theme- and place-based ClimAccelerators in local contexts around the world.

These programmes are delivered successfully using our proven methodology, shaped over 10+ years of experience, and provide start-ups with the professional resources, knowledge, network and funding needed to successfully kickstart and scale their climate solutions.





Impact Assessment and Validation

Our suite of services for measuring, projecting and presenting various environmental impacts catered for start-ups

Avoided GHG Emissions

This service enables startups and SMEs to quantify the potential greenhouse gas (GHG) emissions their products or services can avoid, using a streamlined comparative Life Cycle Assessment (LCA) approach. The results are validated by third-party climate impact experts and compiled into detailed reports that are highly valued by investors.

Adaptation & Resilience

The A&R service equips startups and SMEs with the tools to measure the effectiveness of their solutions in adapting to and withstanding climate change. Through key performance indicators (KPIs) and a tailored approach, we help them gather both quantitative and qualitative data to assess vulnerabilities, identify risks, and develop strategies to strengthen their resilience and adaptability.

Circularity

This service helps startups and SMEs measure the impact of their innovations within the context of the circular economy, with a focus on minimizing waste and maximizing resource efficiency. The tool provides narratives, data points, and KPIs that clearly articulate their circularity efforts. By collecting and analysing both qualitative and quantitative data, the service turns insights into actionable strategies for improving circularity.



Investing for 1.5°C Initiative





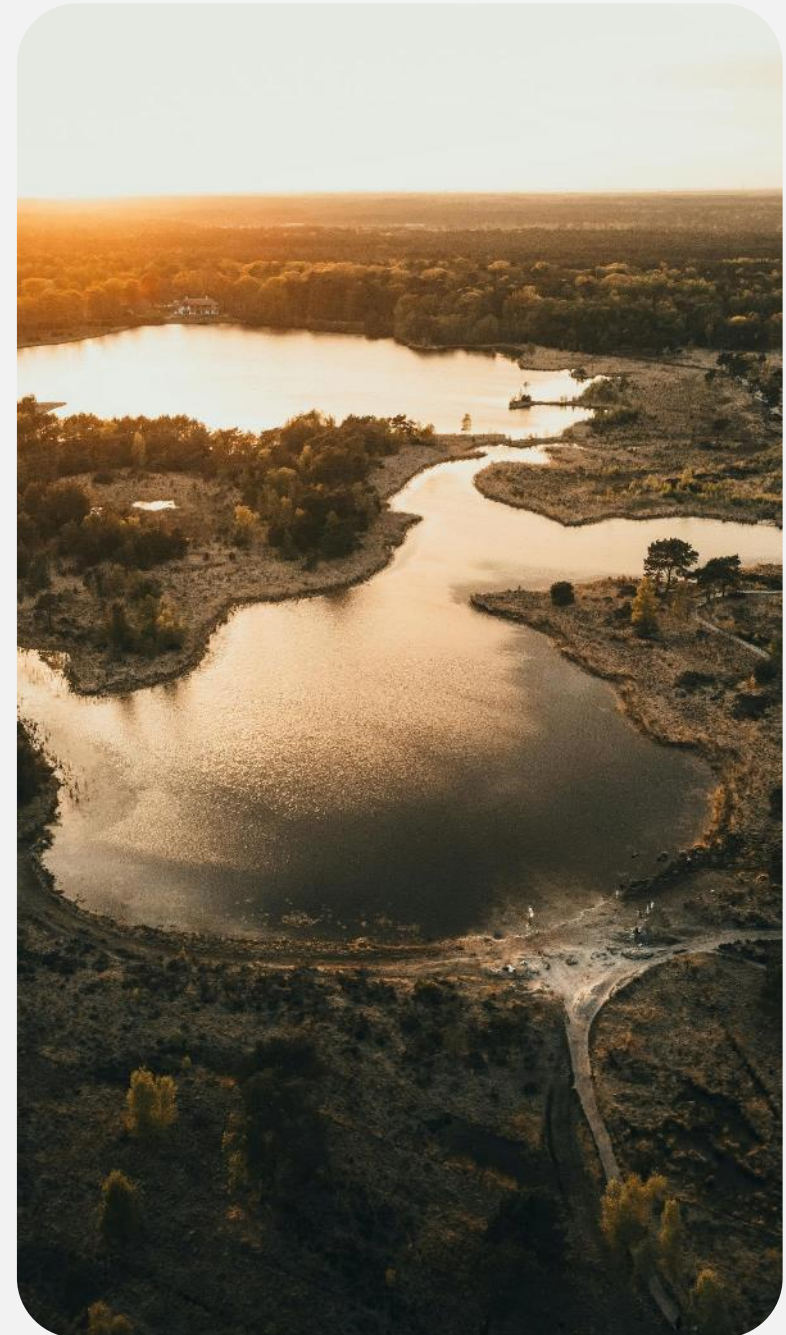
Investing for 1.5c

Empowering investment decision-making

- Climate impact assessments using simplified LCA to quantify GHG reduction potential
- System mapping to identify market trends & innovation opportunities (leveraging Deep Demonstrations insights)
- Sector expert network for due diligence and impact evaluation
- "Futures" workshops and policy insights to align with long-term economic and regulatory shifts
- Learning partnership for co-developing best practices in systems innovation

Driving portfolio growth & support

- Access to private co-investment (300+ registered investors) and public EU funding guidance
- Customer matchmaking through the Climate-KIC network & demonstration platforms
- System intelligence to align start-ups with emerging demand across the EU
- Peer learning through collaborative founder cohorts
- Gender mainstreaming support, branding endorsement & strategic communication opportunities





Climate SAFE



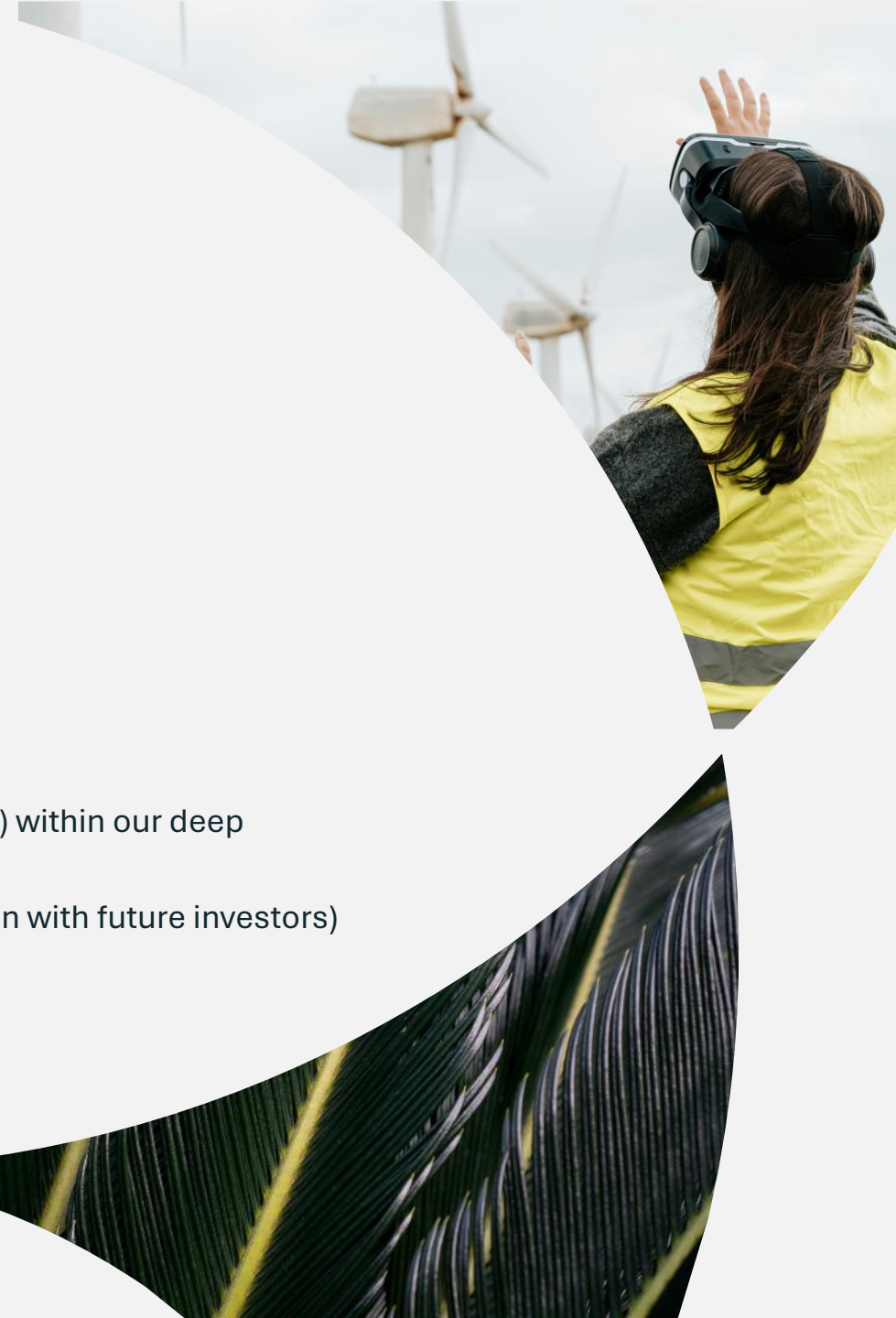


Climate-SAFE

We have established an extensive services support package to offer the start-ups in return for a future minority equity stake in the business.

The services include:

- Operational post-programme support
- Fundraising advice & access to investors network
- Potential follow-on investments through our Investing for 1.5°C Initiative
- Fast-track to public funding schemes (e.g. EIC Accelerator)
- Introduction to innovation demand owners (governments, corporates etc.) within our deep demonstration projects
- Access to quarterly reporting tool (where you can store & share information with future investors)
- Comprehensive impact assessment & validation report for your business
- Access to Climate KIC community platform Climate-HIVE





Our Portfolio Today

We are running theme- and place-based accelerator programmes which allow us to support entrepreneurs from all across Europe.

- 111 climate-tech start-ups
- 27 countries
- EUR 7m+ total investment contract value
- 13 converted to equity





Spotlight to success stories

Through CLIMATE-SAFE, Climate KIC help those four companies to thrive, be successful and have an actual impact in the agri-food sector



Point2Hectare - An agritech company using biochar for soil and fertiliser improvement, promoting healthier soils, reducing water usage and reducing GHG emissions and sequestering CO₂, all while improving crop yields.



Agrovar - Using AI & Machine Learning for processing climate, soil and agronomic data, Agrovar have created a tool for farmers to manage the selection, use and benefits of cover crops in their agricultural holding.



Spacecrop – A company that specializes in helping farms manage irrigation and monitor crop health. Their decision support tool offers features such as tracking water usage, weather forecasts and analytics on soil moisture stress.



Agrolinera - A company that focuses on developing technologies for the collection, logistics, and valorization of livestock and dairy waste. They aim to improve the livelihood of livestock farmers and artisan cheesemakers by fostering circular economy



Salesforce 2025





Salesforce 2025

Climate + AI: Empowering Ecosystems in London & Dublin

Project Vision

- Strengthen Entrepreneurial Support Organisations (ESOs) with **capacity-building** focused on climate-positive, AI-driven startups
- Bridge the supply-demand gap** for climate technologies by fostering innovation at the intersection of climate and AI

- Equip ESOs and startups with the **tools, mindsets, and networks** needed to drive innovation
- Focused delivery in **London and Dublin**, two key hubs for climate-tech growth

Expected Impact

- A more **interconnected ecosystem**, fostering collaboration between ESOs, startups, and partners to accelerate climate solutions
- Early-stage ventures that can **demonstrate climate impact** and contribute to a **more inclusive and equitable society**

Scope & Activities





Green Horizons farmers Network





Green Horizons Farmers Network

In 2025, Climate KIC will launch **Green Horizons, a pan-European network for farmers**. The network will support farmers in adapting to climate change through collaboration, innovation, and shared knowledge. The network will **provide a centralized hub for best practices, training sessions, farm tours, and policy updates**, connecting farmers, entrepreneurs, and advisors. Starting with existing EU project collaborations in Greece, Poland, and Spain the network Features include a robust **training portfolio, discussion forums, a Q&A board**, and a unique **“Sparring Network”** for 1:1 mentoring and peer support.





Research and Innovation projects





HarvRESt

Enhancing the sustainable production of renewable energy on farms



About the Project

Launched in January 2024, **HarvRESt** is a multi-country initiative exploring how **Renewable Energy Systems (RES)** can be effectively integrated into agriculture. Backed by 16 partners across 7 countries, the project supports farmers in reducing emissions while maintaining — and often enhancing — productivity.

Why It Matters

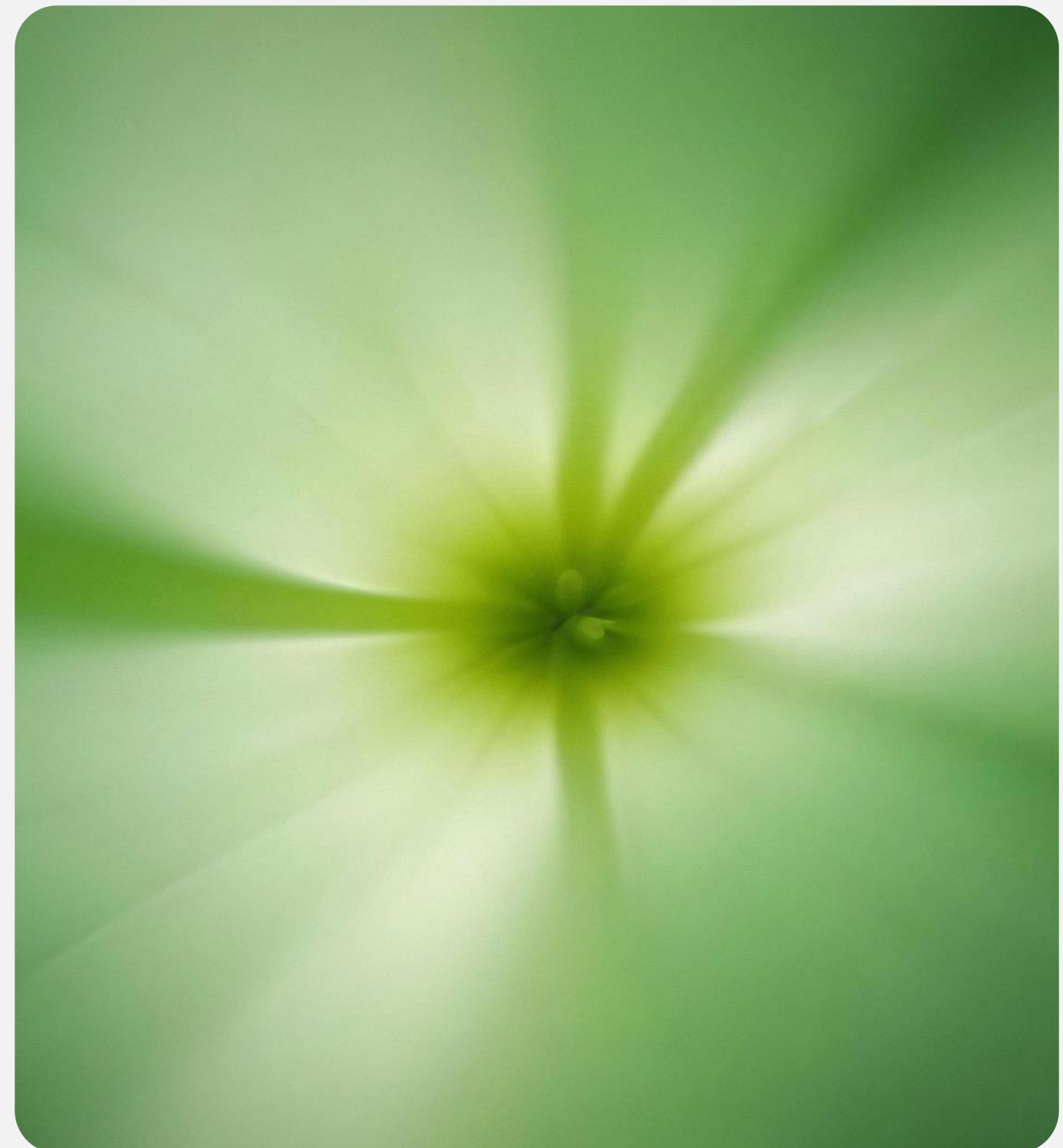
Installing RES on farms is complex. Land use, energy demand, seasonal variability, and regulations all shape what's feasible. HarvRESt tackles this by developing tools that reflect **real-world farming environments**, helping farmers make informed, practical decisions.

Where It Happens

- 5 pilot sites across **Italy, Denmark, Spain, and Norway**
- Field-tested solutions co-developed with farmers, using real data

Climate KIC's Role

- Brings a **systemic perspective** to RES integration
- Leads on **early-stage concept design, policy insights, scaling strategies & communication**
- Links HarvRESt to broader EU initiatives like **ClieNfarms** and **ClimateFarmDemo**





Climate Farm Demo



Adapting agricultural production systems to climate change

About the Project

Climate Farm Demo is a Horizon Europe-funded initiative creating a pan-European network of **1,500 Pilot Demo Farmers** across 28 countries. Its mission is to accelerate the uptake of **Climate Smart Farming (CSF)** practices and move Europe toward a climate-resilient, carbon-neutral agricultural sector by 2050. The project promotes co-creation, peer learning, and knowledge sharing through annual demo campaigns and Living Labs.

Why it matters

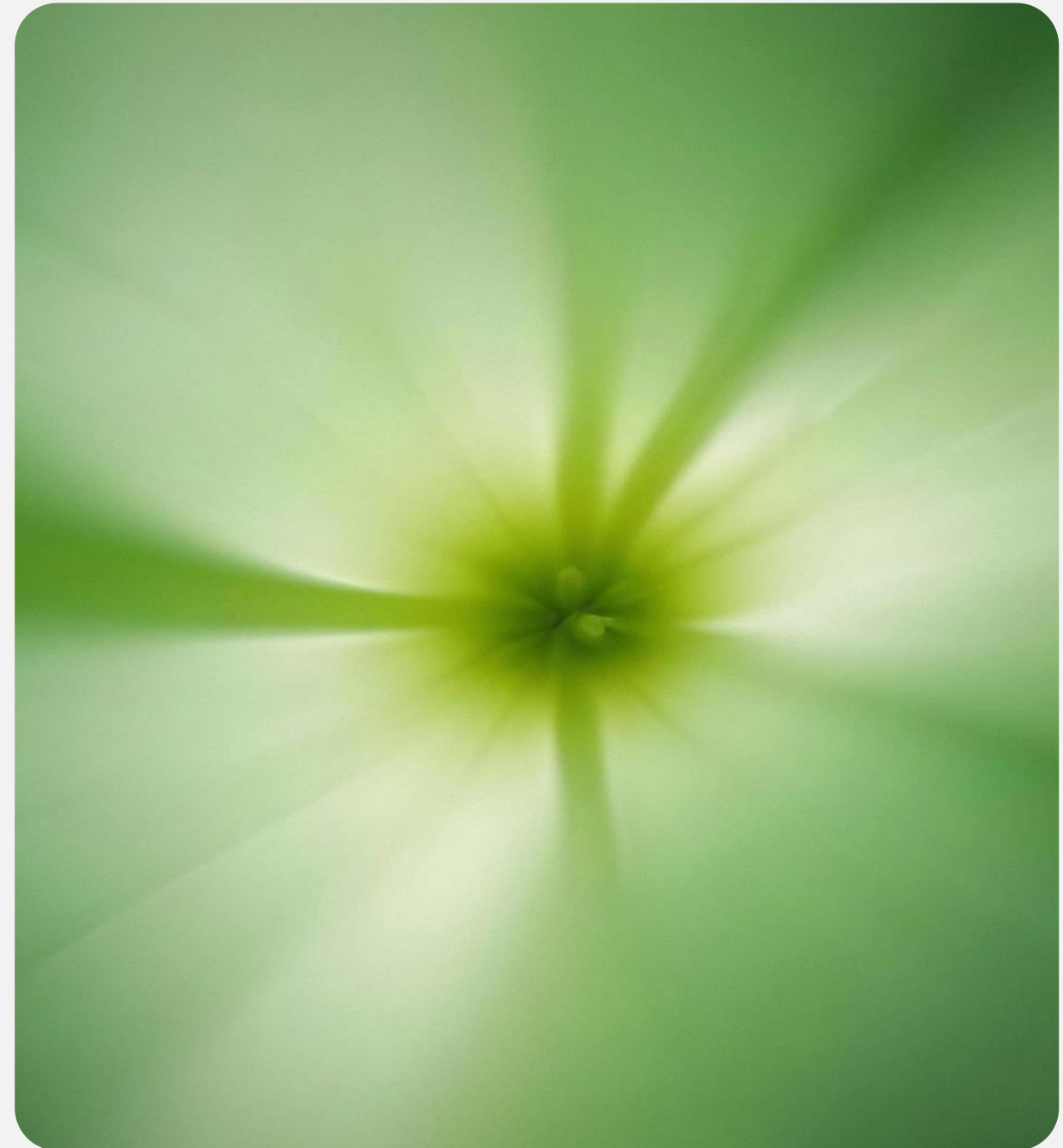
With climate change posing urgent challenges to European agriculture, Climate Farm Demo empowers farmers with proven, **locally adapted CSF practices** that reduce emissions, enhance carbon sequestration, and improve soil health.

Where it happens

Active in 28 EU countries bridging different pedo-climatic zones and connects farmers through **4,500 demo events and regional Living Labs**

Climate KIC's Role

Climate-KIC plays a central role in the project by leading WP6, which focuses on analyzing and demonstrating **rewarding mechanisms** that incentivize the adoption of CSF practices. This includes developing capacity-building tools and policy recommendations for scaling these mechanisms across Europe.





FoodCoP



Strengthen interregional collaboration among Startup Villages

About the Project

FoodCoP (Food Community of Practice) is a Horizon Europe-funded initiative aimed at empowering rural communities to build sustainable, inclusive, and **circular food systems**. The platform connects stakeholders across Europe to share tools, knowledge, and **innovations in food production**, consumption, and **waste management**.

Why it matters

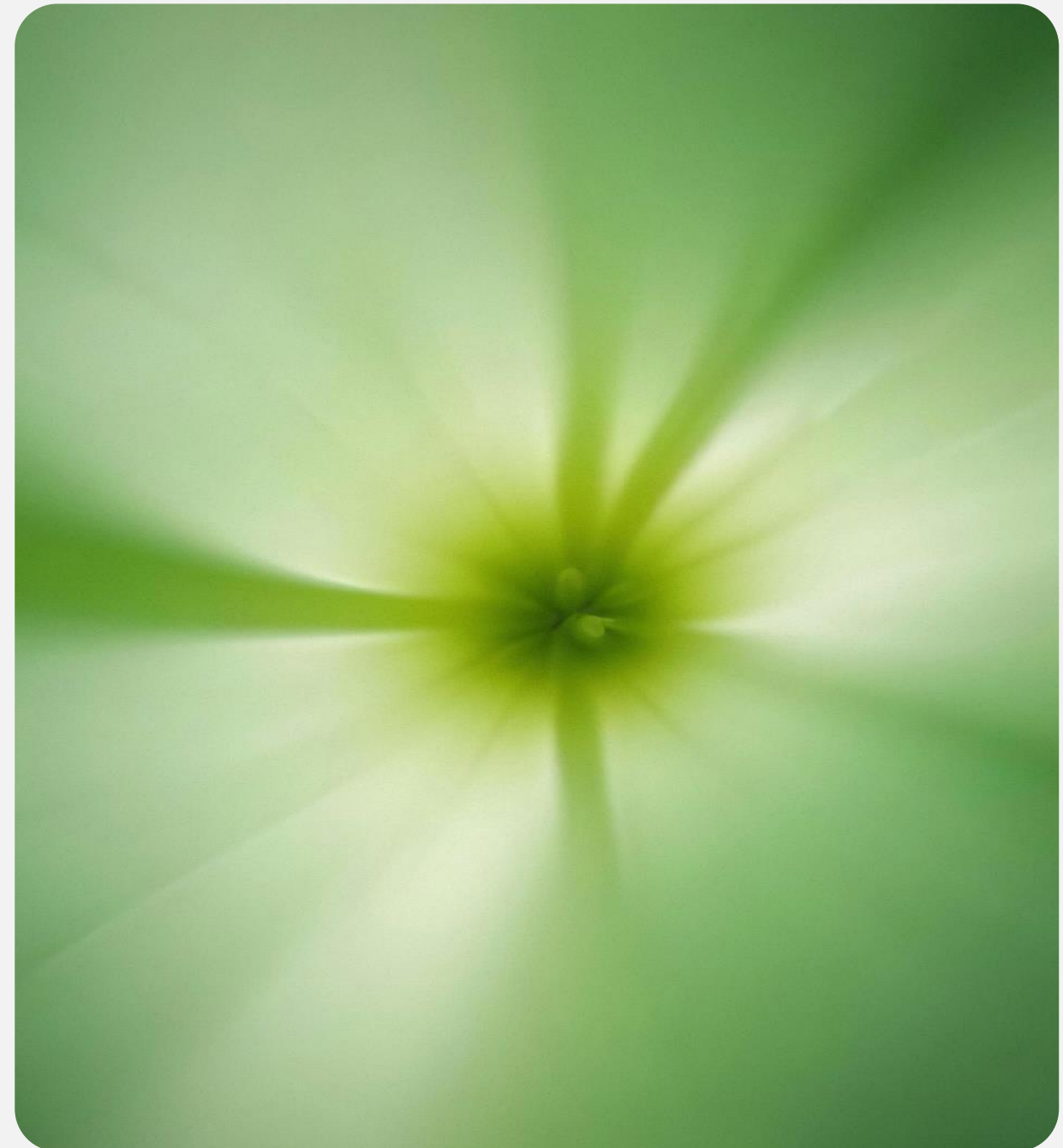
Rural areas are full of potential but often lack access to the networks and resources needed for systemic change. FoodCoP addresses this gap by fostering **collaboration, training, and innovation** — turning local creativity into scalable, sustainable solutions for resilient food systems.

Where it happens

Operates across nine EU countries. Engages rural communities through events, training, and local action. Hosts an **interactive platform with resources, forums, and networking tools**

Climate KIC's Role

Plays a strategic role as Scientific Coordinator and delivers **sensemaking workshops, Climathons, and training programmes** tailored to Startup Villages and rural stakeholders.





Thank you for your time and attention.

CONTACT

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All information on the brokerage event is available on the event webpage:

<https://eu-cap-network.ec.europa.eu/events/eu-cap-network-brokerage-event-partnering-innovation-impact-agriculture-and-rural-areas>

