



# EU CAP Network Seminar 'Skills and lifelong learning for agricultural advisory and training service providers'

Vienna, Austria  
21 – 22 February 2024



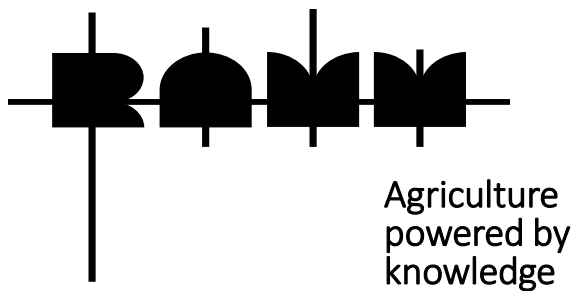
Funded by  
the European Union



# Inspiring examples from Member States

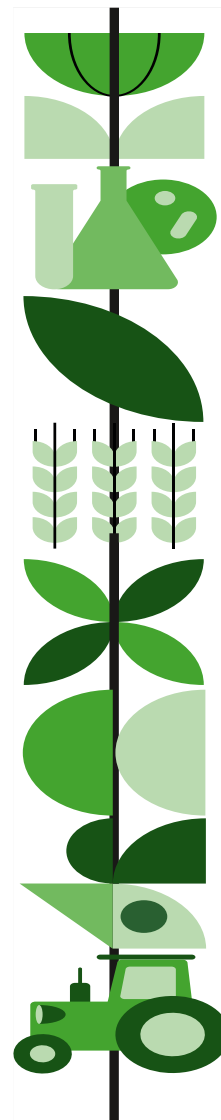
Hanna Tamsalu  
Maaelu Teadmuskeskus (METK), Estonia





# Methods and tools for training and provision of skills, particularly for advisors

Hanna Tamsalu  
Maaelu Teadmuskeskus  
21. February 2024

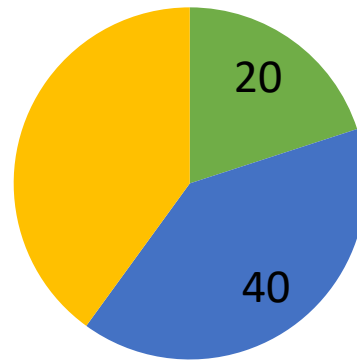


# Basics about Estonia

Nordic-Baltic country  
45 227 km<sup>2</sup>



1,3 million of inhabitants  
60% is urbanised  
40% around the capital city



Number of farms  
is decreasing



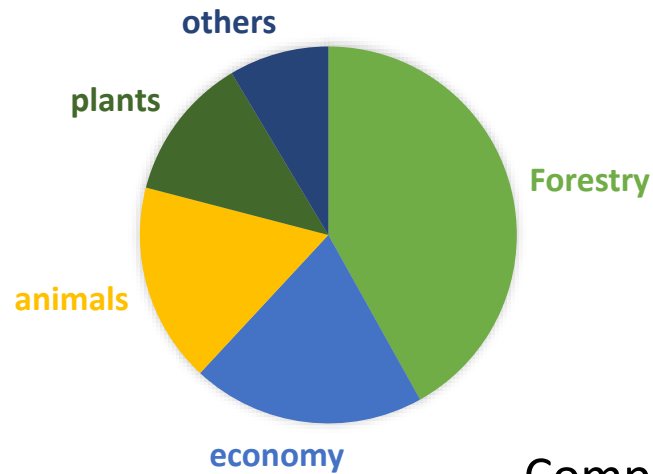
Average size of  
a farm – 87 ha



# Rural advisors in Estonia



105 certificates for advisors,  
45% forestry



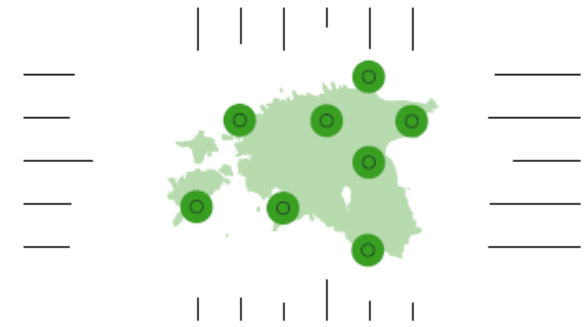
Seldom a job, mainly  
entrepreneurship



Compulsory training  
25 h in a year

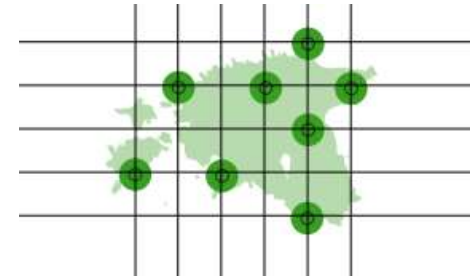


# N1: Methodology training



- Advisory methodology – „What it is to be a rural advisor“. Almost every European country practices that, incl CECRA M1+M2
- In Estonia - compulsory to be eligible to provide supported advice (since 1996 until 2023)
- + Special training for agricultural advisors provides better understanding of the occupation
  - „is this the field where I want to invest?“
  - Art of asking questions, understanding yourself
- Need to wait for a training group to be formed

# N2: Advisory internship



- Intern got experience of the opportunities and responsibilities that await in this future position. The intern was expected to already have professional skills and experience.
- Prepared internship plan: topics, methodology, duration
  - include observation, teamwork, seminars, independent time, written advice, etc → report and applying for certification
- Up to 9 months cooperation with the supervisor and back-office, up to 50 hours a month, payment for both.
- national budget, 2007-2012
- training and support for the supervisors

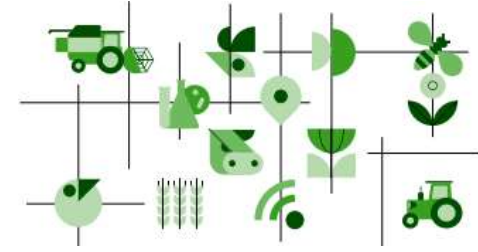
# N3: Full curriculum



- RDP M2.3 Training for advisors. 2016-2023.
- Trainings of levelling + new developments
  - Cross compliance, Plant protection, Organic production, Environmental protection and nature conservation, ...
  - Agricultural enterprise management, Risk management, Mentoring, Advisory methodology
  - Bioeconomy and innovation
- + Popular – Horticulture for non-horticulture advisors
- State aid limit 200 000 € & procurment
- No flexibility on methods and no exchange visits
  - *development of* Individual training modules



# N4: KT programs

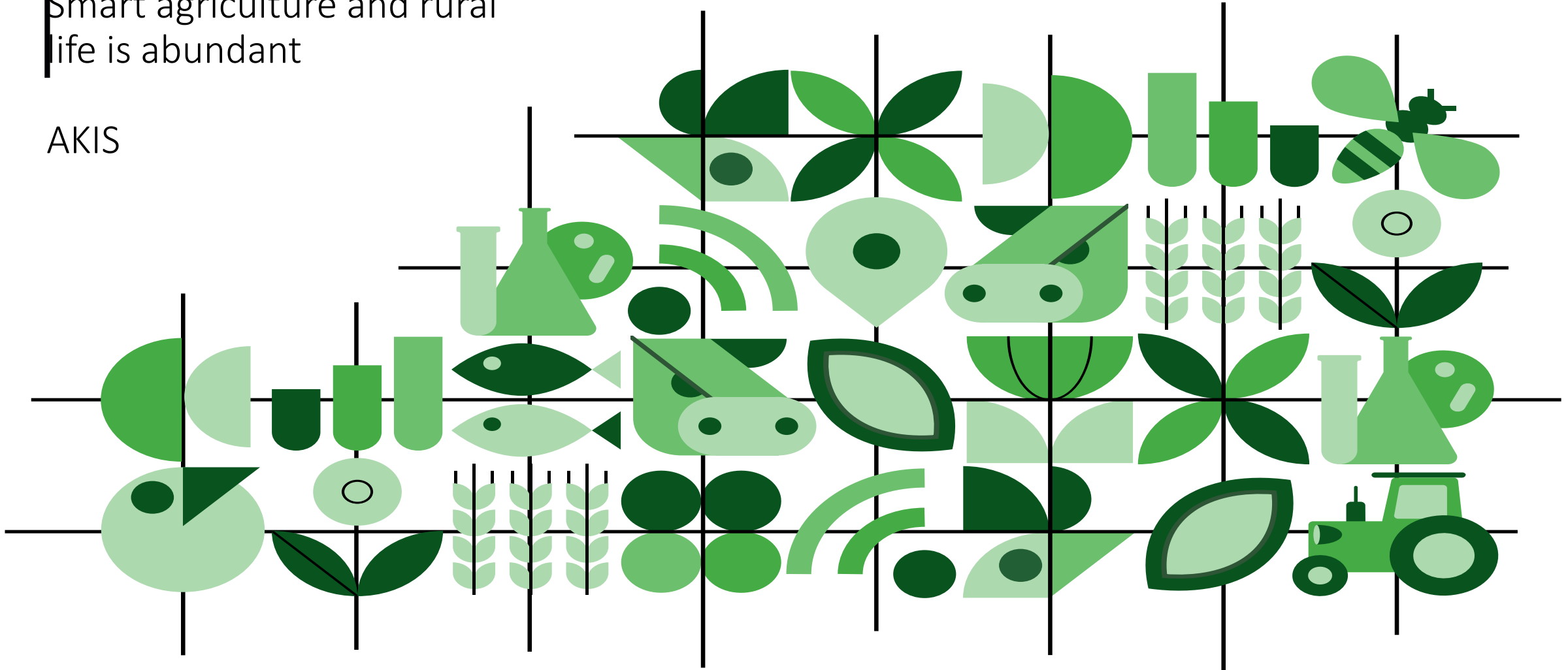


- RDP M1 Knowledge transfer. 2015-2025.
- 4-year procurements for the whole sectors.
- Long list of possible methods to combine
  - + Stability & cooperation + make it happen!
  - + Co-creation for AKIS mindset
  - Struggle – consortia partners want the monopoly
  - Little room for „free actor“

**RAMM**

Smart agriculture and rural  
life is abundant

AKIS



# EU CAP Network seminar

## ‘Skills and lifelong learning for agricultural advisory and training service providers’

21-22 February 2024

Vienna, Austria

All information on the seminar is available on the event webpage:

<https://eu-cap-network.ec.europa.eu/events/eu-cap-network-seminar-skills-and-lifelong-learning-agricultural-advisory-and-training>

