



EU CAP Network Workshop 'Young entrepreneurs - Engines of innovation in rural areas'

30 Nov - 1 Dec 2023
Dublin | Ireland



Funded by
the European Union

Private funding for young entrepreneurship

DC Cahalane, Dogpatch labs

EU CAP
NETWORK



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the European Union





DC CAHALANE

Dogpatch Labs

- 15+ Years as a Founder, C- Level/VP at tech startups in Ireland, UK and USA
- Investment Scout – EMEA, APAC and USA
- Startup/Scale Up Coach at five of the World's top startup accelerators.
- SME Growth & Entrepreneurship Taskforce
- Ministerial Appointment - Enterprise Digital Advisory Forum (EDAF)
- Raised over \$100m for startups at various stages.

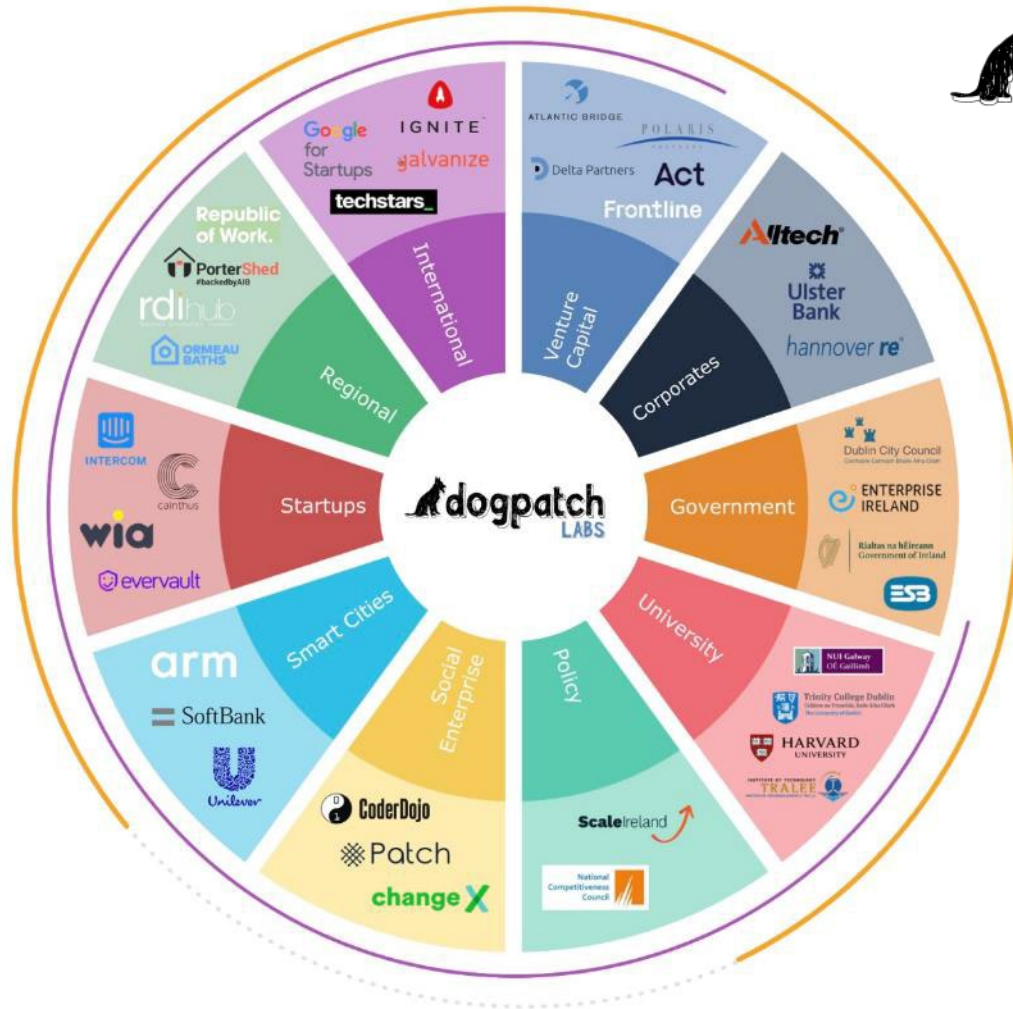


The most connected and impactful Startup Hub in Europe

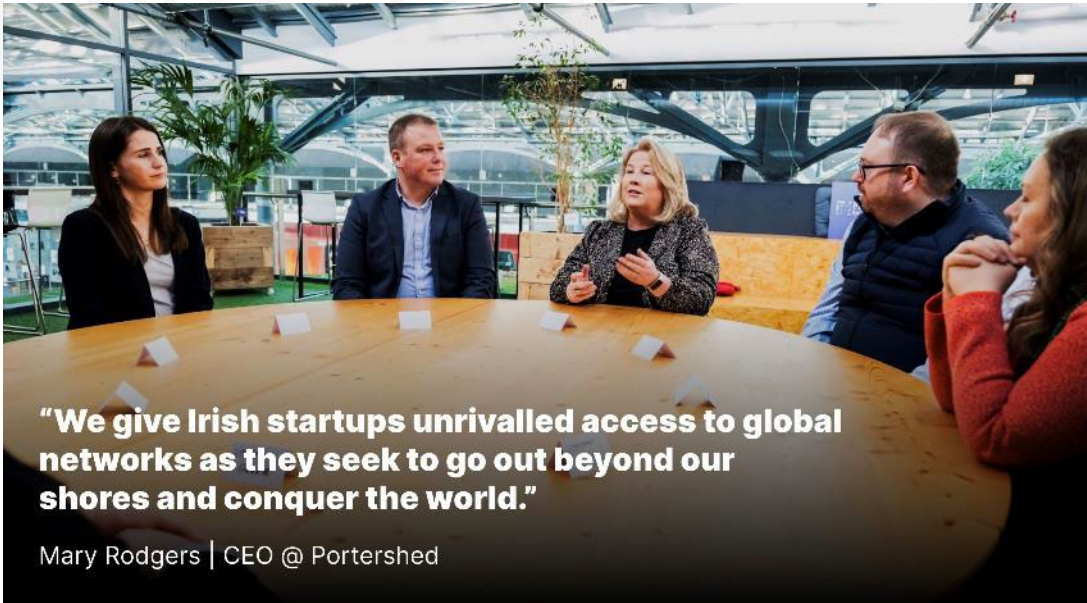
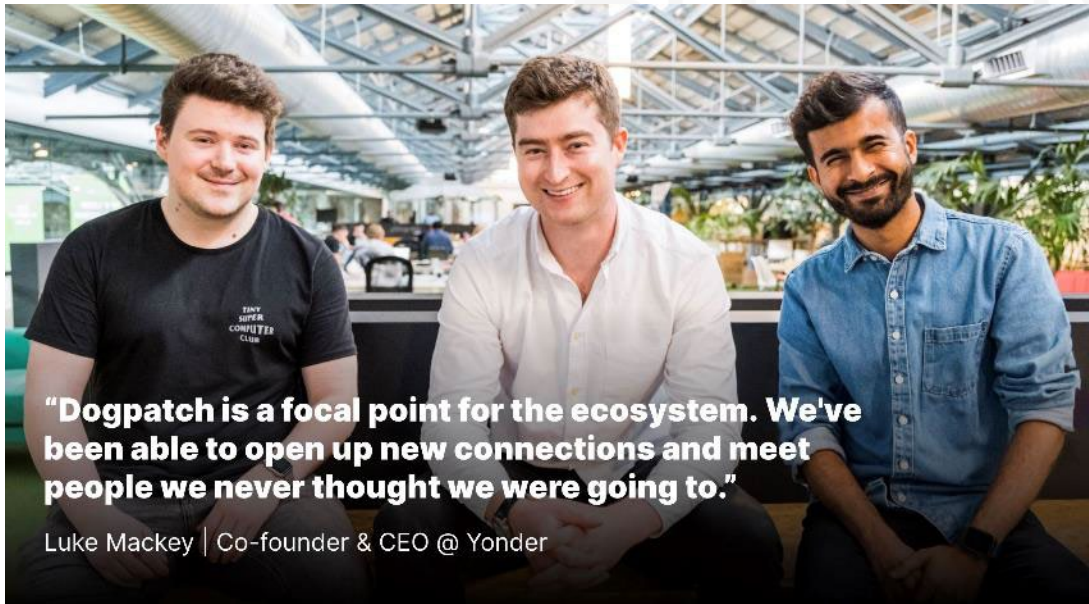
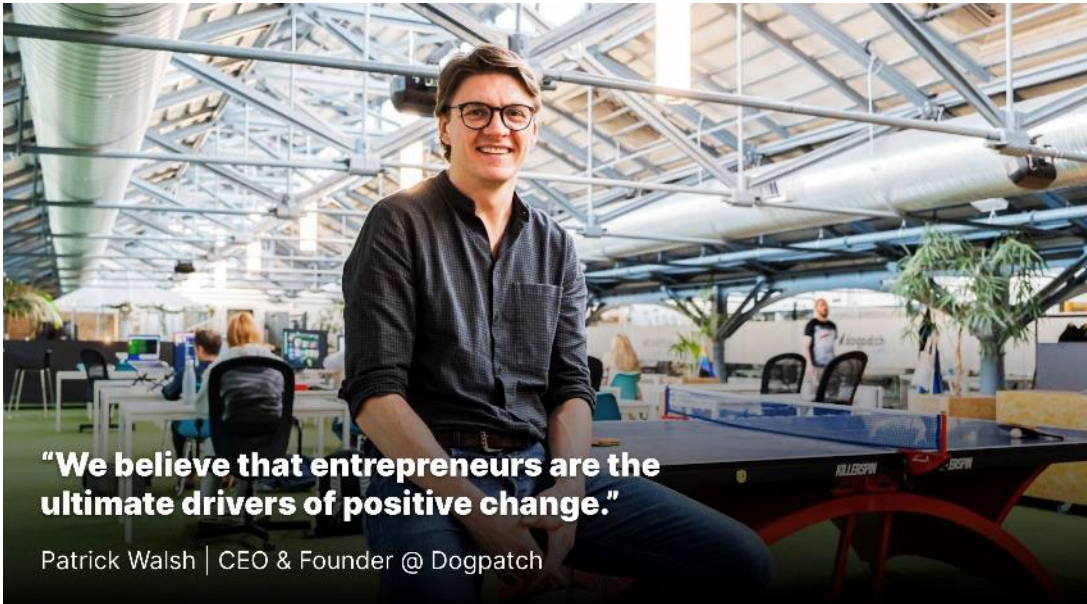
A community by entrepreneurs for entrepreneurs - we house Ireland's largest startup community with 120+ startups and 500+ community members from 30 countries.

It's important for us to create the best environment for our startups to work in. We put **#foundersfirst** and create a platform where entrepreneurs in the Irish tech community can thrive.

We work with some of the world's largest companies like Unilever, Fidelity, Huawei and Google to help our startups start locally but grow globally.



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Venture Funding Per Capita By Selected Nations With \$1B+ In Startup Investment

Country	Past Year Funding Total	Population	Per Capita Funding
Singapore	\$8.25B	5.9M	\$1,398
Israel	\$8.44B	8.8M	\$959
Estonia	\$1.19B	1.3M	\$915
US	\$269B	333M	\$808
Sweden	\$7.15B	10.2M	\$700
UK	\$32.1B	68M	\$472
The Netherlands	\$6.15B	17.2M	\$358
Denmark	\$1.97B	5.8M	\$340
Switzerland	\$2.75B	8.7M	\$316
Finland	\$1.7B	5.6M	\$303
Canada	\$10.3B	38M	\$271
Ireland	\$1.12B	5M	\$224
Germany	\$17B	84M	\$202
France	\$11.6B	65M	\$178
Australia	\$3.76B	25.9M	\$145
Austria	\$1.23B	9.1M	\$135
South Korea	\$3.95B	51.3M	\$77
Belgium	\$766M	11.6M	\$66
Spain	\$2.77B	46.7M	\$59
Brazil	\$10.64B	214M	\$50
China	\$60.6B	1.445B	\$42
Mexico	\$3.82B	131M	\$29
Colombia	\$1.2B	51M	\$24
India	\$28.2B	1.4B	\$20

crunchbase news

In 2021, Ireland was 12th in the World in Funding Per Capita

It's Been a Record Breaking Year for Funding in Ireland

Funding into Startups



Irish tech firms raise a record €1.6bn

 John Kennedy April 14, 2022

Funding raised in 2021 was up 60% on previous year, according to the latest [Tech Ireland Funding Review](#).



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Funding

Why Private Funding?



Types of Private Capital

Friends & Family

Individuals

Institutional Capital

	Pre-Seed	Seed	Series A	Series B+	Exit
Self	Green	Green			
Friends/Family	Green	Green			
Crowdfunding	Green	Green			
Accelerators/Incubators	Orange	Green			
Angel Investors	Orange	Green	Green		
Angel Syndicates		Green	Green		
Debt Financing		Orange	Green	Green	
Venture Capital		Orange	Green	Green	
Venture Debt			Green	Green	
Mezzanine				Green	
Public Debt				Green	Green
Acquisition					Green
IPO					Green

What will they fund?

Pre Seed

Seed

Series A


How much will they fund?

18 Months Runway



Accelerators/Incubators





- Be extremely careful.
- Follow the expertise, not the money
- Only work with entrepreneurs



A New Era for Entrepreneurship

The national startup accelerator programme for globally ambitious entrepreneurs in Ireland.

powered by



Youth Accelerator

A summer accelerator for extraordinary young people, giving them access to some of Ireland's top mentors to develop new innovations.

Learn more about this summer's programme at joinpatch.org

Sponsored by 

Featuring various graduates of 

Individuals/Angel Investors

- Always take smart money, not the cheapest money

Venture Capital

- Do your homework
- Do your diligence
- A Partner for life



Starting your Fundraising Journey

You will need

- One A4 Page (double sided) Business Summary
- Eight slide Pitch Deck – Problem, Solution, Market Opportunity, Business Model, Execution Plan, Team, Milestones, Funding & Use of Funds.
- Four Page Finance Spreadsheet

(Business Plans are for college projects. If you can predict the next five years of your business, go to Las Vegas instead!)



Check out @ndrctube on Youtube

Reach out me@dc.ie

www.dogpatchlabs.com



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EU CAP Network workshop ‘Young entrepreneurs engines of innovation in rural areas’ 30 November – 1 December 2022 Dublin, Ireland

All information on the workshop is available
on the [EU CAP Network website](#)

On the event webpage:

https://eu-cap-network.ec.europa.eu/news-events/events/eu-cap-network-workshop-young-entrepreneurs-engines-innovation-rural-areas-2022-11-30_en

